

KING COUNTY BAR ASSOCIATION

1.00 Other/Office Management CLE Credit – A/V Approval #1218001

Recorded on February 4th, 2022

Meeting Location	Date	Time	Topic
We are continuing 100% remote access meetings.	Friday, February 4, 2022	2:00 PM to 3:10 PM	The Collaborative Practice for the Middle Class: The Streamlined Flat Fee Process

AGENDA

2:00 PM Introduction

2:10 PM Presentation: 'The Collaborative Practice for the Middle Class: The Streamlined Flat Fee Process', by Brian Galbraith, Galbraith Family Law (Ontario, Canada)

The presentation will show the model developed by his practice group. It is a process that is streamlined and intended to be substantially less costly than the traditional Collaborative Practice process. In this workshop, you'll learn a new version of collaborative practice is more efficient and cost-effective. This process is not about reducing our fees so that more people can afford our process. This about changing the process so that it is more efficient with limits to the service provided. It is a hybrid process as the neutrals act as mediators to narrow the issues prior to a full team settlement meeting. We are attracting more clients offering this process and making more profit than using the traditional process.

3:10 PM Adjourn

SPEAKER BIOGRAPHY

Brian Galbraith, Galbraith Family Law (Ontario, Canada) – Brian is the Owner of Galbraith Family Law which has 15 associate lawyers all doing family law. His law firm is in Ontario, Canada. Brian is the 2022 incoming President of the International Academy of Collaborative Professionals. Brian is an international trainer and speaker.
