

KING COUNTY BAR ASSOCIATION

1.00 Other, Office Management CLE Credit – A/V Approval #117 0676

Recording Date – May 12, 2021

Meeting Location	Date	Time	Topic
The Safety of Your Home	Wednesday, May 12, 2021	12:00 PM to 1:15 PM	How to Buy and Sell a Law Practice

AGENDA

12:00 PM Introduction

12:10 PM Presentation: ‘How to Buy and Sell a Law Practice’, by Justin D. Farmer, Private Practice Transitions, Inc.

Private Practice Transitions Founder & President Justin Farmer takes us through the intricacies of both buying and selling private law firm practices. As a licensed lawyer and CBI-designated broker, Justin brings a unique insight to the process of selling your firm as well as how to thoughtfully and successfully buy your own firm. For sellers, he will present an overview of how to value your firm, how to avoid the pitfalls, and what a realistic timeline looks like. For potential buyers, Justin will help you understand what you need to know before investing in your next career move as a private owner.

1:15 PM Adjourn

SPEAKER BIOGRAPHY

Justin D. Farmer, Private Practice Transitions, Inc. - Justin D. Farmer is a lawyer, licensed real estate broker, and entrepreneur. He has a Certified Business Intermediary (CBI) designation from the International Business Brokers Association. After earning his JD from Seattle University Law School, Justin served as Assistant Attorney General in Olympia, where he served as in-house counsel to the State’s largest agency and provided advice to various of its “business” divisions. He has several years of business law experience, and experience as a legal recruiter. In 2012, after seeing firsthand the arduous process of vetting a law business for purchase, he founded Private Practice Transitions, Inc. to help other attorneys buy or sell their businesses.