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1.0 Law & Legal CLE Credit – A/V Approval #1075783

Recording Date – November 3, 2017

Recording Availability – August 24, 2018

Meeting Location	Date	Time	Topic
King County Bar Association 1200 Fifth Avenue - Suite 700 Seattle, WA	Friday, November 3, 2017	12:10 PM to 1:30 PM	You Can't Always Get What You Want But if You Try Some Time You Might Get What You Need- Mediation and Psychology

AGENDA

12:10 PM Introduction

12:20 PM Presentation: ‘You Can't Always Get What You Want But if You Try Some Time You Might Get What You Need- Mediation and Psychology’, by Judge Kimberly Prochnau, JAMS

Judge Prochnau will be speaking about several psychological factors that affect settlement - Confirmation Bias (People look for information that buttresses preexisting hypotheses in places likely to support it), Biased Assimilation (People overweigh favorable information and under-weigh negative information), and Reactive Devaluation (If the opponent offers something, it must be bad).

1:30 PM Adjourn

SPEAKER BIOGRAPHY

Judge Kimberly Prochnau, JAMS - Judge Prochnau works for JAMS as a mediator, arbitrator, and discovery master. She retired after 20 years on the King County Superior Court Bench, first as a Court Commissioner and later as a judge. Her many awards include the State Supreme Court’s Champion of Justice Award, The King County Bar Association’s President’s Award, and the Washington State Bar Family Law section "Judge of the Year" Award. She is the former chair of the Bench-Bar committee which did a rewrite of the local Family Law Rules and has lectured to both judges and attorneys on Family Law issues.